



# Corporate Fact Sheet

Canada Lands is an arm's length, self-financing commercial federal Crown corporation and reports to the Parliament of Canada through the Minister of Public Services and Procurement Canada.

## CORPORATE OVERVIEW

Canada Lands Company (Canada Lands) is headquartered in Toronto, with offices in Chilliwack, Calgary, Edmonton, Halifax, Ottawa, Montreal and Vancouver. The company pays all taxes to all levels of government and is subject to all municipal and provincial legislation.

## ABOUT CANADA LANDS COMPANY

As a Crown corporation, we strive to be an important resource to the Government of Canada, and be recognized as pre-eminent in our field. Canada Lands provides innovative solutions to complex real estate challenges, leadership in attractions management, as well as value and a sense of legacy to every stakeholder.

Canada Lands understands the need to build strong and sustainable communities where families can live, work and play. Our commitment to meet this need has been one of the key elements of our success since 1995.

## WHAT WE DO

Canada Lands optimizes the financial and community value from strategic properties that are no longer required by the Government of Canada. It purchases these properties at fair market value, then holds and manages them or improves and sells them. Canada Lands is also a demonstrated leader in attractions management with its operation of the CN Tower in Toronto, the Montréal Science Centre, and the Old Port of Montréal. The company's goal in all transactions is to produce the best possible benefit for both local communities and the Government of Canada.



## HOW CANADA LANDS WORKS

- Consults extensively with municipalities, stakeholders and the public
- Conduct research into market demand and community desires
- Partner with the private sector
- Engage the help of expert resources
- Create projects that are financially viable, enhance communities and create a lasting legacy

## LINES OF BUSINESS

**Commercial and residential real estate development:** Garrison Village (commercial), Currie (commercial/residential), Glenlyon Business Park (build-to-suit)

**Attractions:** CN Tower, Rogers Centre (land lease), Ripley's Aquarium (land lease), Old Port of Montréal, Montréal Science Centre.